

**Occupational Employment Projections, Year 2002 Projected to Year 2012
Delta Workforce Investment Area**

Standard Occupational Classification (SOC)		2002 Employment	2012 Projected Employment	Projected Employment Growth 2002 to 2012		Total Projected Avg. Annual Job Openings
Code	Occupation			Number	Percent	
41-0000	Sales and Related Occupations	12,630	14,800	2,170	17.2%	680
41-1000	Supervisors, Sales Workers	1,930	2,200	270	14.0%	60
41-1011	First-Line Supervisors/Managers of Retail Sales Workers	1,630	1,860	230	14.1%	50
41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	290	330	40	13.8%	10
41-2000	Retail Sales Workers	8,860	10,470	1,610	18.2%	545
41-2011	Cashiers	4,770	5,580	810	17.0%	315
41-2012	Gaming Change Persons and Booth Cashiers	310	400	90	29.0%	25
41-2021	Counter and Rental Clerks	150	180	30	20.0%	10
41-2022	Parts Salespersons	210	210	0	0.0%	5
41-2031	Retail Salespersons	3,430	4,110	680	19.8%	190
41-3000	Sales Representatives, Services	480	530	50	10.4%	15
41-3011	Advertising Sales Agents	50	60	10	20.0%	0
41-3021	Insurance Sales Agents	350	390	40	11.4%	10
41-3031	Securities, Commodities, and Financial Services Sales Agents	80	80	0	0.0%	0
41-3041	Travel Agents	10	10	0	0.0%	0
41-4000	Sales Representatives, Wholesale and Manufacturing	950	1,150	200	21.1%	45
41-4011	Sales Representatives, Wholesale & Manufacturing, Technical & Scientific Products	110	130	20	18.2%	5
41-4012	Sales Representatives, Wholesale & Manufacturing, Not Tech. & Scientific Products	850	1,020	170	20.0%	40
41-9000	Other Sales and Related Workers	420	450	30	7.1%	10
41-9011	Demonstrators and Product Promoters	30	40	10	33.3%	0
41-9021	Real Estate Brokers	60	70	10	16.7%	0
41-9022	Real Estate Sales Agents	110	120	10	9.1%	5
41-9031	Sales Engineers	10	10	0	0.0%	0
41-9041	Telemarketers	60	60	0	0.0%	0
41-9091	Door-To-Door Sales Workers, News and Street Vendors, and Related Workers	50	60	10	20.0%	0

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41-9099	Misc. Sales and Related Workers	90	110	20	22.2%	5